# High-Tech Tuesday Webinar: The AIM Market — Preparing for the Digital Industrial Revolution

#### Summary

The AIM software market in 2013 generated more than \$21 billion in spending. Traditional offerings are holding their ground, but emerging technologies, such as in-memory data grids, are gaining mainstream adoption, driven by their versatility, including support of cloud architectures.

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### Overview

Application infrastructure and middleware (AIM) is undergoing an evolution that affects business

analysts, architects, application developers, middleware technologists, and users and vendors. Its role as an enabler for service-oriented architecture (SOA) is well-established, but increasingly, it is emerging as foundational for business process management (BPM), analytics, in-memory computing and cloud computing initiatives.

Solutions within the AIM software market are evolving as offerings within one market segment take on the attributes of products in related market segments. Vendors are increasingly bundling software products together, and products positioned within one market segment increasingly have functionality that overlaps with adjacent market segments. On top of that, SOA, BPM, event processing, in-memory and cloud (in particular) are shaping the demand from end users.

The promise of digital business is to usher in an unprecedented convergence of people, business and things to blur the boundaries between the digital world and the physical world, creating new revenue opportunities in its wake. The combination of people, business and things introduces a disruptive element into strategic planning for AIM providers. Event processing, in-memory computing, cloud and pervasive integration will be the key forces reshaping the AIM market, while vendors continue to bundle software products and look at cloud-based delivery models to meet new and more articulated market demands.

This webinar discusses the most-significant supply- and demand-side trends impacting current and upcoming dynamics in the AIM software market.

The webinar addresses the following key issues:

- How AIM projects are becoming the cornerstone of the digital business
- How spending is starting to shift from traditional AIM products toward newer offerings, such as platform as a service, low-latency messaging, complex-event processing and in-memory data grids
- How the idea of "integrated business" in which not only applications or processes are interconnected, but also sensors and things is changing the AIM market

# Gartner Recommended Reading

Some documents may not be available as part of your current Gartner subscription.

"Market Trends: Platform as a Service, Worldwide, 2013-2018, 2Q14 Update"

"Application Infrastructure and Middleware Market and Vendor Guide Cross-Reference Tool, 2013"

"Market Share Analysis: Application Infrastructure and Middleware Software, Worldwide, 2013" "Predicts 2014: Nexus of Forces Drives Evolution of Integration Strategy"

"Adopt an Adaptive Approach to Effectively Support Rapid Integration Requirements"

"Why There's a Move Toward Hybrid Integration Platforms"

"Don't Ignore the Effects of Pace Layering on Your Application Integration Strategy"

### Acronym Key and Glossary Terms

AD application development
AIM application infrastructure and middleware
BPM business process management
BPMS business process management suite
BRE business rule engine
CAGR compound annual growth rate

DCC digital content creation

ECM enterprise content management ESB enterprise service bus ICC integration competency center iPaaS integration platform as a service ITOM IT operations management LOB line of business MFT managed file transfer мом message-oriented middleware OBI operational business intelligence PaaS platform as a service PPM project and portfolio management SaaS software as a service SCM supply chain management TPM transaction processing monitor

VMI vendor-managed inventory